The IMD MBA develops top talent with:

- a proven ability to perform and the skills to set strategies
- the experience to deal with ambiguity, complexity and cultural diversity

In addition to the business basics – taught in any MBA program – responsible leaders need to consider the context in which they make decisions, to anticipate both short-term and long-term consequences, and to build and sustain relationships.

IMD MBAs learn these skills through real-life experiences such as the Entrepreneurship Projects, the International Consulting Projects and the Discovery Expedition. IMD’s combination of relevance and rigor is part of the reason why companies come to recruit at IMD and why the IMD MBA program consistently ranks among the best in the world.

Diverse opportunities

<table>
<thead>
<tr>
<th>Industry</th>
<th>64%</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing</td>
<td>21%</td>
</tr>
<tr>
<td>Pharmaceutical/Healthcare</td>
<td>15%</td>
</tr>
<tr>
<td>Technology</td>
<td>14%</td>
</tr>
<tr>
<td>Energy</td>
<td>5%</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>3%</td>
</tr>
<tr>
<td>Non-Profit</td>
<td>2%</td>
</tr>
<tr>
<td>Government</td>
<td>1%</td>
</tr>
<tr>
<td>Other</td>
<td>3%</td>
</tr>
</tbody>
</table>

Salary

- Average: $122,694 (€109,197)
- Median: $113,000 (€100,570)
- Sign on bonus: $28,123 (€25,029)

% that received a sign on bonus: 65%

IMD MBAs go around the globe

- 75% Europe
- 14% Asia
- 2% Eastern Europe
- 4% Middle East
- 2% America
- 3% SE Asia

- 58% of MBA graduates changed geography
- employed in 19 countries

I finished the MBA feeling motivated, energized and ready to make an impact in the industry. Combine this with the range of hard skills that we acquired, and I was able to secure my dream job through the on-campus recruitment program.

ADRIAN SAFCIUC
Associate, CEO* Program
Siemens
Prior to IMD: Senior Project Manager
DNV GL | Australia

Career changes

- Industry
  - Manufacturing: 62%
  - Pharmaceutical/Healthcare: 58%

- Function
Examples of post-graduation jobs:

Principal - A.T. Kearney - United Arab Emirates
Vice President, Transformation Services - Genpact - Switzerland
Senior Associate - Alvarez & Marsal - The Netherlands
Senior Financial Analyst - Amazon - Germany
Global Product Manager - Hilti - Liechtenstein
Pathways Operations Manager - Amazon - United Kingdom
Product Manager for Professional Services in Europe - Danaher Corporation - Switzerland
Siemens CEO* Associate - Siemens CEO* Program - Germany
Finance Strategy Manager - Upfield - The Netherlands
Senior Finance Analyst - Wealthfront - United States of America
Strategic Assistant to the Global Head of NBAA & IA - Novartis - Switzerland
Project Manager Digitalization - Novo Nordisk - Belgium
Associate - McKinsey & Company - Japan

Overview of recruiting companies:

Companies that participated in our recruiting activities and companies that made at least one offer to the IMD MBA Participants:

A.T. Kearney
ABB Group
Accenture
Acino
a-connect
Alvarez & Marsal
Amazon
Amazon Web Services (AWS)
Bain & Company
Bayer Business Consulting
Boston Consulting Group
BlueOrchard
Borouge
Boston Scientific
BP
Cisco
Coesia
CO-RO
Credit Suisse
Danaher Corporation
Danone
Däwlyer
DEME Group
DSM
DuPont
EY
Edwards Lifesciences
Eli Lilly and Company
Facebook
FMU
Genpact
Georg Fischer Ltd.
Google
GSK
Henkel
Hilti
Homelike
Honeywell
IFC
Imperial Brands
IQVIA
Irdeto
Johnson & Johnson
L.E.K.
Lenovo
Macquarie Capital
Maersk
Marquard & Bahls
McKinsey & Company
Medtronic
Mitsui & Co., Ltd.
Molecular Partners
Monitor Deloitte
N26
Nestlé
Novartis
Novo Nordisk
OCP Group
Oracle
P&G
Partners Group
Philip Morris International
PIMCO
Porsche Consulting
Prorsum Capital
PwC
Revolut
REYL
Richemont
Roche
Samsung
Sanofi
Schindler Group
Shell
SIBUR International GmbH
SICPA
Siemens CEO* Program
Siemens FEP Program
Strategy&
Syngenta
Takeda
Uber
Upfield
Valiant
Value Partners
VAT Group
Vontobel
World Economic Forum
Wealthfront
Werfen
ZS Associates

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