HORDES OF ZOMBIES AND FALLEN ANGELS POINT TO HORROR RECOVERY, SAYS KARL SCHMEDDERS

By Professor of Finance Karl Schmedders

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Professor of Finance says record corporate debt meant cash-strapped companies were dangerously exposed even before the pandemic, but strong companies could yet profit.

The global economy recovery is likely to be slow and painful because far too many companies entered the pandemic gorged on debt that they could not afford in the first place, according to Professor of Finance Karl Schmedders.

The COVID-19 crisis has shut down economies and driven up unemployment around the world, with central banks and governments stepping in to support cash-strapped companies and households.

But Schmedders said a raft of underlying corporate problems that had taken root prior to the pandemic would still trigger a large spike in bankruptcies and dampen any recovery.

“Before the crisis, corporate debt was at record levels and the number of zombie companies was at record levels,” Schmedders says, citing figures showing total U.S. corporate debt hitting a high of $10 trillion in 2019.

“Interest rates were low so that companies were able to refinance themselves. But this was not used for R&D or investment in the future, it was used to a large degree for share buybacks to crank up share prices or to refinance debt.”

The zombie invasion
Data from Euler Hermes estimate that, before the crisis, there were already 13,000 “zombie” companies in Europe. Morgan Stanley has estimated that one in six U.S. companies were zombies - businesses that cannot afford to pay the interest on their debt.

“Companies are not earning enough money to pay their interest, so they run Ponzi schemes - taking on ever larger loans to pay back their old loans and survive,” Schmedders says, in a reference to the 1920s investment fraud scheme that used funds from new investors to pay old investors.

At the same time, the quality of debt being taken out is low, carries more risk and higher borrowing costs. There has been a sharp rise in the number of “fallen angels” - companies that have suffered credit rating downgrades to junk status and cannot access money as cheaply as before.

War chests and cheap money
From one perspective, the pandemic has offered a temporary lifeline for many overstretched companies because of the extreme levels of central bank and government support.

“Central banks are now massively buying bonds and lowering interest rates,” he says, warning that this was probably exacerbating the underlying problem of corporate addiction to unsustainable levels of debt.

Alongside record U.S. junk bond issuance in April, cash-rich companies with good credit ratings are also taking advantage of low borrowing costs.

“Money is really cheap so they are loading up their war chests,” he says. “These companies who have cash will be able to invest in R&D and grow - we will see a complete divergence.”

What to watch for

Winner takes all
Companies that entered the crisis in good shape can access incredibly cheap money to invest in R&D or mergers and acquisitions. This could trigger a winner-takes-all scenario.
Exit strategy
Without derailing the recovery, central banks have to find a credible exit strategy from the extraordinary support they have offered to companies through the crisis.

Slow recovery
The debt overhang from record levels of borrowing by firms under distress will limit investment, even in very profitable projects, leading to a weak recovery in many countries.

Waiting for the real economy
A sustainable recovery must be driven by the real economy, not cheap money on financial markets. However, many consumers are saving money due to the uncertain outlook.