

90 exceptional people  
who will shape the  
future of business

# IMD MBA 2010 career statistics

**The single aim of the IMD MBA is to develop top talent who have:**

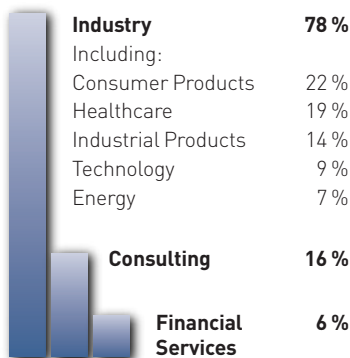
- a proven ability to perform
- an ability to deal with ambiguity, complexity and cultural diversity
- the ability to set strategies and lead others in their execution

**90 responsible leaders with an appreciation for context, impact and community**

In addition to the business basics – taught in any MBA program – responsible leaders need to consider the context in which they make decisions, to anticipate both short-term and long-term consequences, and to build and sustain relationships.

IMD MBAs learn these skills through real-life experiences such as the entrepreneurship projects, the International Consulting Projects and the Discovery Expedition to South Africa. IMD's combination of relevance and rigor is part of the reason why companies come to recruit at IMD and why the IMD MBA consistently ranks among the best in the world.

## Diverse opportunities



## Salary

**Average starting base salary of accepted offers:**

Average	\$ 129,600	(€ 97,700)
Median	\$ 127,300	(€ 96,000)
Sign-on bonus	\$ 23,500	(€ 17,700)

% that received a sign-on bonus: 66 %

## IMD MBAs go around the globe

Europe	72 %
Asia	18 %
Latin America	7 %
North America	3 %

## Recruiting companies

Companies that participated in on-campus recruiting and companies that made at least one offer to the 2010 IMD MBA class

A.T. Kearney	F. Hoffmann-La Roche	NISSAN Europe
Abbott Vascular	Falck	Novartis Pharma
Accenture	FIL Investment Management	O-I
a-connect	Firmenich	Oracle
AGCO	GE Oil & Gas	ParkwayHealth
Alcon	Goldman Sachs	Pentair
Amazon	Hewlett-Packard	PepsiCo
American Express	Hilti	Philip Morris International
Apple	Hinduja Bank	Philips
Ariston Thermo Group	Honeywell	Polo Ralph Lauren
AstraZeneca	Huntsman International	PPG Industries Europe
ATS Group	i3 Network Systems	PricewaterhouseCoopers
Audi	IBM	Procter & Gamble
Bain & Company	IDEO	Raiffeisen Investment
Banco Penta	IMS Health	Richemont
Barclays Capital	International SOS	Rio Tinto Alcan
Bayer CropScience	Ipsos	Rolls-Royce
Bekk Consulting	ISS	Royal Dutch Shell
Biognosys	JF Robertson & Partners	SABMiller
Booz & Company	Johnson & Johnson	Samsung Global Strategy Group
Boreal	Johnson & Johnson Procurement	Schindler Group
Bunge	Knauf Insulation	Schlumberger
Campbell Alliance	KPMG	Shire
Caterpillar	Laureate Education	Siemens
Celgene	LNS	Sodexo
CHS	L'Oréal	Statkraft
Cisco	LVMH	Sumifru Philippines Corporation
Damart-Somfy Group	Marakon	Syngenta
Danfoss	McKinsey & Company	Synthes
Deutsche Bank	Medtronic	Tesco
DFS Group	Microsoft	The Boston Consulting Group
Disney	MJ Group	The Clinton Foundation
Dow Corning	Moneysupermarket.com	The Dow Chemical Company
DuPont	Mucos Pharma	The World Economic Forum
Eaton	Nagravision	TomTom International
EBAN	NAMCO BANDAI Games	Tyco
EDP Energias de Portugal	Nemak	Unilever
ELCO	Nestlé European Business Support	UPM
Eli Lilly and Company	Nestlé Professional	Uponor
Emerson Process Management	Nike	Vestas Wind Systems
Ensto	Nilfisk	Vodafone
		W Investments
		WealthTouch



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